

# Certificate of Free Sale

## What is a Certificate of Free Sale?

Certificate of Free Sale are certificates (not pertaining to a particular production lot or export consignment) that indicate that the particular product(s) is marketed in the United States or eligible for export, and that the particular manufacturer has no unresolved enforcement actions pending before or taken by FDA.

## Why do I need a Certificate of Free Sale?

Many countries are now requiring a Certificate of Free Sale, sometimes called a "Certificate for Export" or "Certificate to Foreign Governments", as assurance from a foreign agency that the products listed on the certificate are freely sold and manufactured in the U.S.

## How do I get a Certificate of Free Sale from the American World Trade Chamber of Commerce?

1. Complete and submit online APPLICATION FOR FREE SALE CERTIFICATE. A separate Certificate must be purchased for each country to which you wish to export.
2. You must be able to prove your products were manufactured in the U.S. by submitting a written declaration from the manufacturer (a signed declaration from your company if you are the manufacturer) stating that the products are manufactured in the United States. The declaration must: **(1)** be on the letterhead of the company requesting the certificate, **(2)** contain within the declaration the names of the products being certified, **(3)** include the language "products are manufactured and freely sold in the USA," and **(4)** include the name of the applicant company.
3. For **each** product you would like listed on the Certificate of Free Sale, your company must submit **copies of invoices** showing the sale of each product to **two different U.S. customers**. Your company name and address should be on the invoices.
4. The invoices should be dated within the last **12 months** and **the product names must be the same as how they will appear on the Certificate**.
5. Please specify exactly how the products should be listed on the Certificate(s). This should coincide with how they are listed on the commercial invoice by at least 80% (e.g.: Listed as 'Grape Shampoo' on invoice, but needs to be listed as 'Shampoo, Grape, 16 oz.' on the certificate. An example we cannot comply with would be if 'Grape Shampoo' is listed on the invoice, but needs to be listed as 'Special Volume Control Grape Shampoo' on the certificate).\*If the product(s) name you list on the form does not match the invoice product(s) name we will not be able to process the certificate.

Each Certificate of Free Sale will be charged \$55.00 (\$25.00 for members). You will receive a Certificate on AWTCC letterhead that includes the requested information as well as a chamber stamp.